

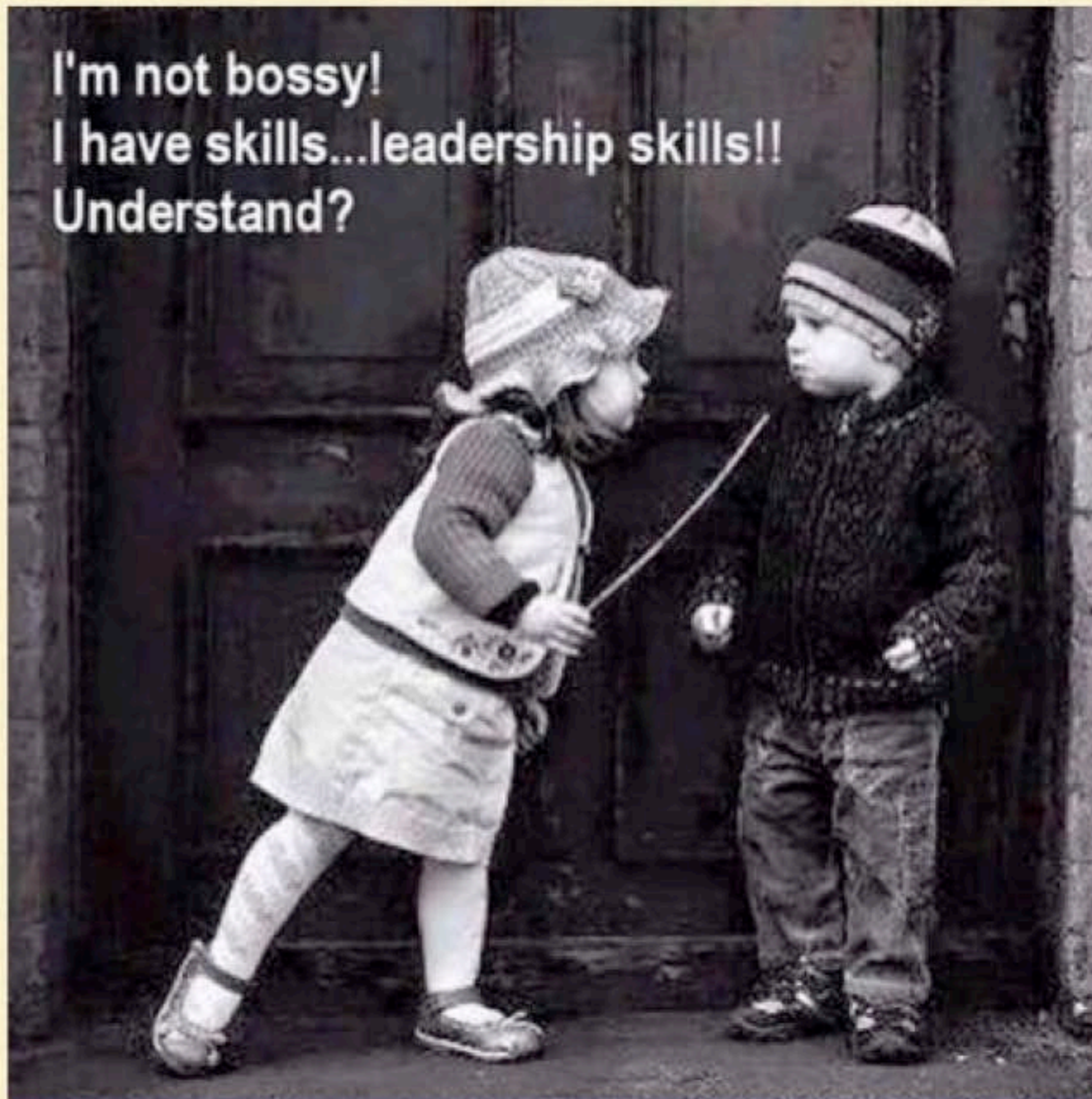
Lead, Follow, or Get Out of the Way!

An Introduction to the Art of Leadership

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Agenda:



- What is a leader?
- Are leaders born or made?
- What are the three principal leadership styles?
- Leader, manager, what is the difference?
- What skills do you need to become a leader?
- How can you attain some of those skills?

What is a leader?

“Leadership is the art of getting someone else to do something you want done because he wants to do it.”

President Dwight D. Eisenhower

“(Leadership is) the capacity and the will to rally men and women to a common purpose and the character which inspires confidence.”

Field Marshall Bernard Law Montgomery

“A leader is a person who has the ability to get others to do what they don’t want to do, and like it.”

President Harry S. Truman

“Leadership is the capacity to translate vision into reality.”

D. Warren Bennis, widely regarded as a pioneer of the contemporary field of Leadership studies.

Leader styles:

Autocratic

Allows others to make the decisions; but the leader is still responsible for the results.

Democratic

Laissez-faire

Includes others in the decision making process but maintains the final decision making authority.

Makes decisions and tells people what to do and how to do it, without getting their advice.

Manager/leader differences:

Leader

Focusses on people

Does the right things

Envisions

Influences

Motivates

Inspires

Thinks outside the box

Manager

Focusses on things

Does things right

Plans

Organizes

Directs

Controls

Follows the rules